Director of Finance and Operations

Aaron Osborne.....**1**
Résumé.....1

Aaron Osborne

Education

University of Georgia
Athens, GA, Georgia
Advanced Certificate
Major: Marketing Research (Statistics)
Credit Hours: 20
Attended September 2004 to June 2005

University of Massachusetts - Boston
Boston, Massachusetts
Master of Business Administration
Major: Business Administration
GPA: 3.800
Attended January 1996 to August 1999
Degree conferred August 1999

University of Massachusetts - Amherst
Amherst, Massachusetts
Bachelor of Arts
Major: Political Science
Attended September 1990 to May 1994
Degree conferred May 1994

Experience

Hampden-Wilbraham Regional Schools Sep 2020 - Present
Asst. Superintendent of Finance, Operations, HR
Wilbraham, MA
Chief Financial, Operations, & Personnel Officer for a public school district comprised of 3,000 students and more than 500 staff. Lead negotiator with five separate union groups with four contracts closed at present. Administrative liaison to the strategic planning steering committee, determining the districts next strategic plan, including determination of mission and vision for the district. Oversight of an annual operation budget in excess of $53 Million including local, state, and grant funds. Lead grant writer and compliance officer for the district. Records Access Officer for the district.

Reason for leaving: Present employer
Supervisor: John Provost (413-596-3884)
Experience Type: Professional/Work, Full-time
Please **do not** contact this employer

Hampshire Regional Schools Jul 2018 - Sep 2020
Superintendent of Schools
Westhampton, MA

Chief Executive Officer for five separate school districts, including two regions and a school union. Developed and executed an entry plan to include a findings report that led to adoption of a strategic plan for all five districts. Successfully negotiated contracts with all five teachers' unions. Updated and targeted the teacher evaluation process across all five districts to improve consistency and efficiency of effort. Collaborated to update the districts' Bullying Intervention Plan and District Curriculum Accommodation Plan to comply with both policy and law. Assessed and replaced both the employee and student discipline process in coordination with the district's attorney and building administration.

Reason for leaving: Personal/Family.
Supervisor: Don Willard (413-527-7200)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Palmer Public Schools Nov 2016 -
Director of Finance & Operations Jul 2018
Palmer, MA
Rewrote district finance policies, as well as all budget and financial reporting standards and documents. Led efforts to successfully close an aging (1922 era) and inefficient Middle School building. Worked as part of a team to reduce out of district costs by over $500K through multiple efforts. Served as lead administrator in nurses and paraprofessionals contract negotiations, both resulting in 3 year agreements

Reason for leaving: Took Superintendent position.
Supervisor: Patricia Gardner (413-283-2650)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Union 28 Schools Aug 2015 -
Director of Finance & Operations Nov 2016
Erving, MA
Direction of all Business & Finance activities of 4 small school districts and a central office. Redesigned the budget process to maximize general funds use and minimize the use of more fungible sources. Led integration of the Community Eligibility Program, providing no cost meals to all students of two school districts. Wrote and won two private grants through the Eos Foundation to support Breakfast in the Classroom

Reason for leaving: Opportunity
Supervisor: Jennifer Culkeen (413-423-3337)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Southbridge Public Schools Jun 2014 -
Interim Director of Finance Aug 2015
Southbridge, MA

Supervisor: Patricia Gardner (508-764-5414)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Southbridge Public Schools Dec 2013 -
Supervisor of Instruction Jun 2014
Southbridge, MA

Supervisor: Patricia Gardner (508-764-5415)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Gill-Montague Regional School District Aug 2012 -
Math & Business Teacher Dec 2013
Turners Falls High School
High School Business and Math Teacher. Responsible for teaching Algebra I-B, Math For Life, Marketing, Personal Financial Literacy, and MS Office 2007/2010 curriculum to a range of HS students in classroom settings. Head Coach for Boys & Girls Swim Teams and Treasurer for teachers' union.

Reason for leaving: Opportunity.
Supervisor: Patricia Gardner (413-863-7200)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Smith Vocational & Agricultural High School Aug 2011 -
Math Teacher Jun 2012
Northampton, MA
High School Math Teacher. Responsible for teaching Algebra I, Algebra I, Algebra 1-B, Algebra II-A, Algebra II-B, Integrated Math, and MCAS Preparation curriculum to approximately 150 students in classroom settings. Use of MIMEO technology to develop, plans, and execute lessons, ideally relating math concepts to a range of real-life situations and vocational applications.

Reason for leaving: Opportunity
Supervisor: Tracy Lyons (413-587-1414)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Greenfield Public Schools Apr 2010 -
Math Teacher - High School & Middle School Jun 2011
Greenfield, MA
Planning and execution of lesson plans for classes across multiple grade and ability levels. Provide students exposure to a variety of technology tools including MS Excel and PowerPoint in various projects. Ongoing evaluation of students' advancement including daily formative and well as scheduled summative assessments.
Trained and experienced in Responsive Classroom and Developmental Designs for Middle School.

Reason for leaving: Position funding lost.
Supervisor: Gary Tashjian (413-772-1360)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Springfield Public schools Aug 2009 -
Math Teacher Apr 2010
Springfield, MA
7th Grade Math Teacher for approximately 90 students across two block schedules classes. Taught using the Connected Mathematics 2 curriculum supplemented with additional lessons and project assignments. Conducted regular formative and summative assessment of student work ranging from simple work checklists to reflection analysis and unit examinations.

Reason for leaving: Opportunity closer to home.
Supervisor: Cheryl Despirt (413-787-7100)
Experience Type: Public School, Full-time
It is **OK** to contact this employer

Fresno Housing Authority May 2006 -
Director of Administrative Services Aug 2009
Fresno, CA
• Overall financial management and strategic planning for a medium sized, non-profit agency with an annual budget of $100MM and 230 employees.
• Responsible for multiple departments including Accounting, Finance, Information Technology, Risk Management, Purchasing, and Facilities.
• Direct management of multiple related investment portfolios totaling over $30MM in assets while ensuring adequate liquidity and exceeding budgeted returns by 25%.
• Uncovered over $1.2MM in eligible funding for Central Office operations, available between 2008 and 2011.
• Revised policies and procedures for purchase orders, cell phones, fuel purchases and vehicle usage to increase accountability while vastly reducing workload and staff costs.

Reason for leaving: Family
Supervisor: Preston Prince (559-443-8400)
Experience Type: Other, Full-time
It is **OK** to contact this employer

Six Sigma Green Belt Certification, GE Capital Corporation, February 1998

6 Months of combined in-class training and hands-on project management in the area of quantifiable process improvement using statistical measures.

MCPPO Certification

Completed core certification classes and passed all exams. Certification pending.